

# Meet the Outset team

---

Andreea Sitaru

Corporate Lawyer



**outset.**

outsetuk.com

# Meet the Outset team – Andreea Sitaru

---

1

**Describe your role and how you support our clients (in no more than 100 words)**

I help identify our clients' specific objectives in relation to each transaction, the key issues, analyse the related risks and I ultimately find pragmatic solutions to enable successful delivery of that project.

2

**Give us a brief timeline of your career so far**

I arrived in the UK from Romania with limited funds and said to myself that becoming a solicitor would be an easy journey and certainly would not be harder than working on a farm!

Actually, it was hard, albeit it required a different type of toughness to what I was used to. I started my legal career working as a paralegal (like most solicitors) whilst studying at the same time. My paralegal job was paramount, as it was the only way to support both my education and myself. I trained as a solicitor in the West End surrounded by astounding minds and told myself that this is the dream career. After spending a double seat in the corporate department, I knew that I wanted to do this for the rest of my career to help those who wanted more from their ideas(s)/business but did not how to best be protected in the process.

Since starting my paralegal job in 2012, I've had the pleasure of helping clients from different fields of industry - start-up businesses in fashion, cosmetics, technology; from innovators with handwritten ideas who have ended becoming a national success through to blue chip companies assisting them with successful listings on the LSE. I am proud to read the success stories in the media relating to companies I assisted. My work however, does not stop, as there is a constant demand for my/our services.

3

**What do you wish someone had told you when you started out? Or what piece of advice were you given early on that has stuck with you?**

I wish I had been told about the overall cost involved in qualifying as a solicitor and the personal sacrifices I would have to make; such as not seeing my family for 3 years whilst I was at university, spending my summers working full-time and weekends studying for the next exam.

I am sure there are many people out there wondering whether they should venture down this unknown path. The advice I would give to myself is, if you absolutely love what you do (emphasis added) then ultimately it will be worth the sacrifice. Trust me!

# Meet the Outset team – Andreea Sitaru

---

4

## What has been your biggest challenge in your role

It will have to be the pandemic. I always see challenges as an opportunity to thrive, by focusing on practical (and yet at times simple) solutions. The pandemic has made it extremely challenging when every decision taken by or around me (on a personal and a professional level), had to be dissected and thoroughly interpreted in light of the ever-changing global situation.

The challenge has been to continue to stay true to my values during the process and to use the time to improve my practice and myself.

5

## What do you enjoy most about your job?

The excitement of a completing a deal. Having been a distance runner for 4 years, I would compare it to that moment when I crossed the finishing line. I knew it was due to my hard work and incredible mentorship and training.

6

## What do you think sets Outset apart?

It is a firm represented by people who dare to challenge the status-quo and who are not afraid to shout about it. As a group, we are different in our approach and yet the quality of our work is not compromised. For example, remote working was not a novelty for us and developing software that benefits our clients are just two examples that sets us apart. The leadership team has created an inclusive environment, where we are allowed to voice our opinions without being reprimanded and these opinions are valued and respected.

7

## When you were young, what did you want to be when you grew up?

I was not given a choice. I was raised by my family to be a farmer and daring to dream to be anything else but that would have meant more work for me on the farm! I attended a military boarding school in Romania where I have learned the meaning of loyalty, friendship and perseverance to name a few, I was expected to marry with a wealthy farmer, settle down and work the farm. I refused to fit in, so I covertly packed my backpack and ventured to the UK without anyone in my family knowing (for c. 6 months) as I was determined to become a solicitor.

8

## What do you enjoy doing when you are not working?

Living life! My upbringing has taught me to appreciate the little, yet meaningful moments in life and find happiness in day-to-day beauty.

# Meet the Outset team – Andreea Sitaru

9

## Who inspires you most and why?

Every person that I meet has a story that inspires me in a way or another. Truthfully, I love meeting new people thanks to this quality of theirs, their ability to inspire others through simple stories. It is beautiful.

10

## What piece of advice would you give someone in business?

Continue to challenge the status-quo. Don't stop. Rediscover yourself. Trust your 'herd' but more importantly when you feel that innate desire to keep going, do it! The road is harder than you have imagined, so have that resilience in you, remember why you started out. At the end of your road, you will want to do it again.

## And lastly...

### What is one thing you've learnt during lockdown?

That it is permissible to not know it all and that it is permissible to be vulnerable. Solicitors are seen as omniscient but we are not clairvoyants. These are unimaginable, challenging times for each one of us. We are humans above any other status the society gives us.



## Andreea Sitaru

Corporate Lawyer

[Andreea.Sitaru@outsetuk.com](mailto:Andreea.Sitaru@outsetuk.com)

Scan the QR code with your phone camera to download and save Andreea's contact details.

