

Senior Property Lawyer

Recruitment brief



outset.

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The role

Overview

We are currently looking to recruit a Senior Property Lawyer to develop and grow our commercial property team.

Our property team of 7 focuses on transactional work, supporting our corporate colleagues on acquisitions and disposals. We are now looking to expand the team, leveraging our existing client base and developing new business in this area.

Our ideal candidate will be providing value driven, commercially focused advice on commercial landlord and tenant matters and development agreements and other commercial property matters. You will have great client relationship skills, a proven track record in business development and be comfortable taking responsibility for driving the development of new business in property - with the support of our sales and marketing team.

We offer a very different experience to the traditional law firm approach and hope that any driven, ambitious and personable lawyers would find a great home in our growing team.

You would be given significant responsibility for shaping and developing the area, along with a very competitive package, including a performance related element linked to your success in winning new clients.



We're looking for a strong technical lawyer that is also experienced in, and passionate about, driving business development.

Candidate requirements

Competencies/ Themes

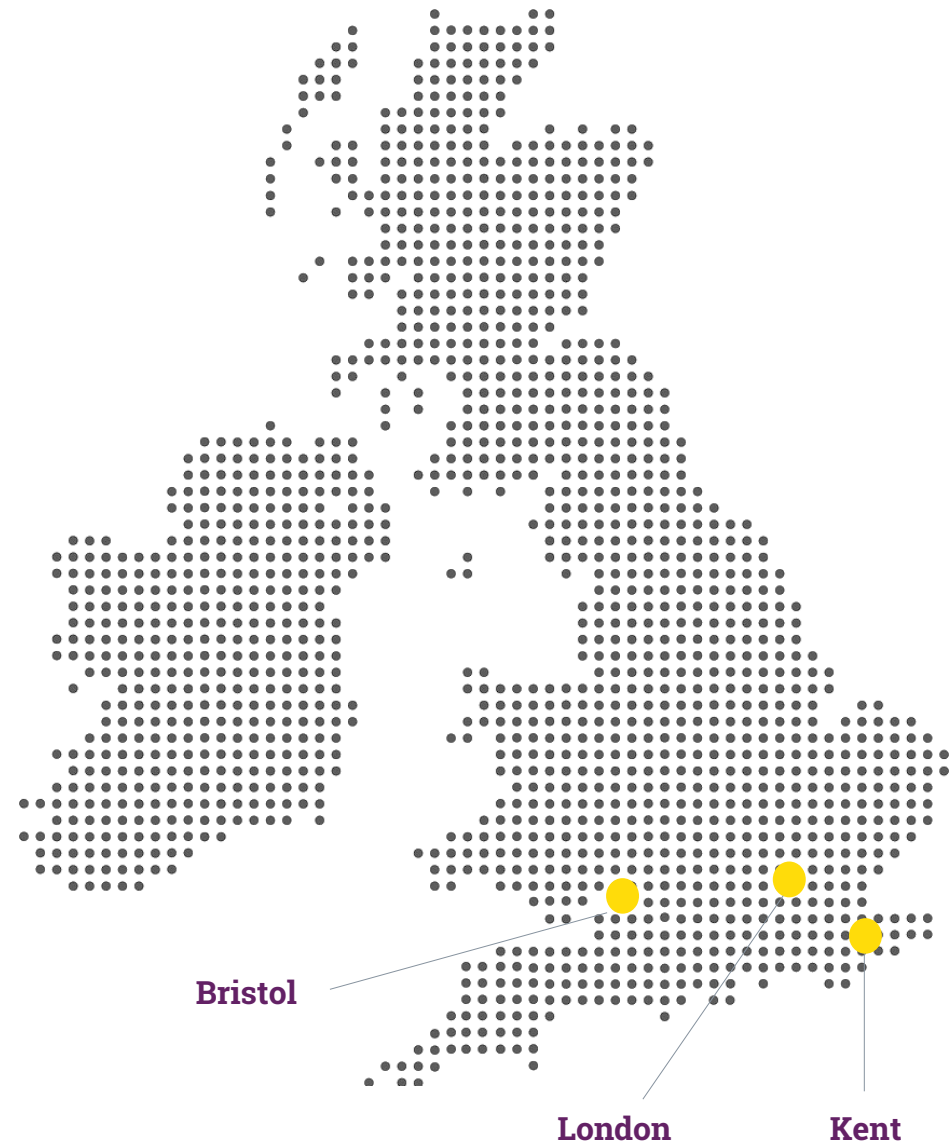
- Commercial acumen
- Proactiveness
- Teamwork
- Openness
- Self-Discipline
- Integrity
- Trust
- Respect for others
- Results driven
- Loyalty

Knowledge, Skills, Experience required

- Ideally you will have an existing client base and network of referrers
- Ability to communicate, present and influence credibly and effectively at all levels of the organisation
- Experience in delivering client-forward solutions based on customer needs
- Ability to establish strong, long lasting relationships
- Excellent troubleshooting / problem solving skills
- Strong listening, negotiation and presentation skills
- Good verbal and written communication skills
- Ability to work well within a team
- IT literate

Location

- Outset is headquartered in Maidstone Kent, with offices in the city of London and Bristol.
- The Senior Property Lawyer will ideally be based in one of these locations, however working remotely anywhere in the south will be considered.
- **Kent** - Vinters Business Park, New Cut Road, Maidstone, Kent. ME14 5NZ
- **London** – 8 Devonshire Square, London. EC2M 4YD
- **Bristol** – Equinox South Business Centre, Great Park Road, Bristol. BS32 4QL



About Outset

Outset is a progressive and innovative professional services group delivering an integrated blend of legal, consulting and safety solutions.

Established in 2002, Outset's services have been built around the needs of modern businesses. Taking a commercially focussed approach, we have built a strong reputation for delivering practical and cost-effective solutions for complex business challenges with the aim to constantly deliver value to our clients.

In contrast to our competitors, our service offering is not confined to just "advising about the law". Instead, our solicitors practice was born out of HR and management consultancy heritage, producing a legal services delivery model that is more consultative in style. Our passion for innovation has also enabled us to streamline the way in which legal services are provided, supporting in the delivery of over 100 corporate transactions in 2018 with deal values up to £120m.

At Outset, we adopt a very non-hierarchical structure and instead, foster an inclusive, non-stuffy environment where each voice is heard and individuals feel respected and supported, whatever their level of experience. We are keen to promote the individuality of our team members, advocating flexible working arrangements and recently relaxing the dress code to casualwear, again a point of difference from a traditional professional services firm.

We are currently going through a period of exciting change and experiencing rapid growth. Our aim is to continue growing our team and services to add further value. We are proud of our long-lasting partnerships with clients – a testament to the quality of our service and focused business support that we continuously strive to deliver and we are proud of our approach, which our people are central to.



Our range of services

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Outset Legal LLP

Outset UK

Corporate,
Commercial &
Commercial
Property Law

Employment
Law

HR
Consultancy
& Support

Business
Consultancy,
Coaching &
Mentoring

Health &
Safety
Consultancy
& Training

What it's like to work for us



Beth Barns-Graham | Senior Corporate Lawyer

"Having previously worked in the corporate team at Herbert Smith Freehills, I made the decision to move to Outset with the intention of having a more healthy work-life balance whilst not losing the opportunity to work on good quality corporate transactions. Outset has delivered on both counts.

The work here is varied and challenging and, as you would expect from such an environment, every day brings a new problem to solve which keeps things interesting. I have worked on a range of transactional and general corporate matters and led on a large number of deals (over 50 in the last year alone). I have found this immensely rewarding and it has demonstrated to me that moving away from the City need not be a bar to undertaking high quality work and gaining fantastic experience.

As an added bonus, I've been able to work alongside a team of highly motivated and first-rate individuals who are fully supportive of flexible working practices, making Outset a really fun and forward-looking place to work."



Chloe Pereira | Senior Employment Lawyer

"There are so many people and things which make Outset the best company I have ever worked for. I have never come across such a large bunch of collectively brilliant people – professionally and personally. The friends I talk to about working at Outset are envious of us – as they should be."



Tom Vandersteen | Senior Systems Analyst

"Working at Outset has been a great experience, from day one I have been offered the support and encouragement to take the initiative, explore new solutions and find opportunities to innovate. If you are keen and enthusiastic about what you do, you are given space to learn and develop here because they really invest in you and want you to succeed. I think that's because they really understand that when you succeed, Outset does too."

If you would like to apply, click [Apply Now](#) and send us a copy of your CV and covering letter.

