

outset.







What do you do at UKHSE and how do you support our clients?

I have the pleasure of leading the health and safety team in day to day operations, supporting and guiding where necessary. Business development is also a key element of my role, understanding clients needs and providing practical solutions that brings tangible results to their business.

When I am not engaged in these activities, I normally find myself something else to do!



Give us a brief timeline of your career so far

My career has seen a lot of variety, starting off in the food industry in my younger days dealing with stock control and production management moving in to managing quality and food safety for a major supplier. As often happens health and safety was a bolt on to my role and having completed the relevant training courses I opted for a change of industry. Always looking for challenge, I spent 5 years with one of the UK's largest shipbuilding /repair companies and learnt a lot; the hard way!

Having had a taste of a high risk sector, I joined a construction business and spent a further 5 years gaining more experience and pearls of wisdom from the many people that I met during that time.

That brings us to 2005 when I started my consultancy business (Medway Safety Limited) and then UKHSE Limited.





What has been your biggest challenge in your role?

In running a small business there are so many things you need to know but only find out along the way. Looking at the business as a whole and planning for the future is something I recognise that takes time and is often overlooked.

Managing people, relationships, attitudes and behaviours is something you can learn about but we are all different and often the standard response to a problem requires some tweaking.

What do you enjoy most about your job?

I love the variety of the role, the broad range of clients that we have and the services that the team provide. There are never two days the same.

What do you think sets Outset apart?

In the last couple of years the Company has become a more forward thinking business; looking to engage with technology to the benefit of the team and our clients. It is great to be part of such a business with an excellent bunch of people to work with.

When you were young, what did you want to be when you grew up?

I look back and wonder what happened as I planned on joining the Army.

What do you wish someone had told you when you started out? Or what piece of advice were you given early on that has stuck with you?

I can remember a Managing Director in my early days kept harping on about "right first time" and to be fair if a job is worth doing it is worth doing right!











What do you enjoy doing when you are not working?

I enjoy the social aspect of my free time; attending concerts, the theatre and eating out with my wife and friends. I am lucky enough to have adopted a rescue dog from the Dogs Trust last March so I am at least getting some exercise.

I am also involved with some local charity work which is enjoyable and gives something back to the community.

Travelling is a passion, as you can imagine not much of this lately so it has given me time to get back to reading some books.

Who inspires you most and why?

Nelson Mandela is a leader that most will instantly recognise, a leader that kept on fighting for his beliefs. One of his many quotes "I learned that courage was not the absence of fear, but the triumph over it. The brave man is not he who does not feel afraid, but he who conquers that fear."



What piece of advice would you give someone in business?

If you make a commitment to a client or colleague to do something, always deliver. The one time you fail is often remembered, not the many times you have delivered.

And finally... What is one thing you've learnt during lockdown?

My wife is a much better cook than she led be to believe, I no longer do all the cooking!



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